

# Management Development Programme (MDP)



RISK EDUCATORS PVT. LTD.

Associate Partner



Strategic Partner



# About GRMI

**Gurgaon** based **GRMI** is pioneering in putting together a cutting edge curriculum in Risk Management to educate aspiring professionals for a successful career in the Risk Management market, which is estimated to be upwards of USD 40 Billion and growing. It is the first-of-its kind comprehensive Risk Management curriculum in the world, covering end-to-end fundamentals of Risk Management, across multiple industry verticals such as manufacturing, retail, banking, life sciences, telecom, hospitality etc.

Credibility at GRMI is defined by the quality of leadership that is driving the entire programme. Led by a distinguished Dean, an exceptionally learned Board of Directors and Strategy Board, a Board of Governors comprising eminent Members, National and International, and an impressive Academic Council, GRMI aims to be a hallowed portal for creating future leaders for the country and the globe.

GRMI is committed to ensuring an environment where our students and aspiring risk professionals get to interact with more global risk leaders than what any other institute can offer.

## Board of Directors

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### AMAL GANGULI

Former Chairman of PwC, India

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### CHETAN MATHUR

Senior Director Controller India Region at PepsiCo

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### PROF. PRITAM SINGH

Former Director at IIM, Lucknow, IMI and MDI, Gurgaon

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### ADITYA PANDE

Emerging Markets CFO for GE'S Healthcare Business

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### PROF. MADHU VIJ

Prof. at FMS, Delhi University

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## Strategy Board

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### SUBODH BHARGAVA

Chairman of the Board of Tata Communications Limited

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### AFZAL MODAK

Independent Advisor & Investor in Emerging Market Companies

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### MOHIT LAL

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### SURESH KRISHNAN

Managing Director at Zuari Global Limited

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### AMAL GANGULI

Former Chairman of PwC, India

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Senior IAS Officer

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### P K MUKHERJEE

Managing Director of Sesa Sterlite Limited

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### VIJAY K. THADANI

Vice Chairman & Managing Director Of NIIT Limited

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## Board of Governors

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### ALEX DALI

President - The Global Institute for Risk Management Standards

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### ANUJ KAPOOR

MD in the Investment Banking Business at Barclays Bank, India

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### DILIP BIDANI

CFO at Dr Lal PathLabs, Gurgaon

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### JEAN-PIERRE WIRTZ

Former Head of Internal Audit at Givaudan, Geneva

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### RUSS CHARLTON

SVP & CHIEF AUDITOR FOR TIME INC. (TIME)

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### ALEX SHIREY

Vice President Internal Audit at Delphi Corporation

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### ARNOUT VAN DER VEER

Chief Financial Officer At Reed Elsevier

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### HARMINDER DHALIWAL

GE Global Operations Finance Leader based out of Fairfield, CT

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### RAVI BHOOHALINGAM

Founder and Chairman of Manas Advisory

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# Management Development Programme at GRMI

Management Development Programmes at GRMI have been carved out by experienced Global Business Leaders based on their assessment of the need for continuous knowledge enhancement in order to excel in individual careers and developing successful organizations. With Risk Management gaining prominent space in all board management meetings these days, it is important that all members of an organization are trained adequately to ensure effective Risk Management in their respective roles and responsibilities. Our programmes are meant for working professionals who would benefit themselves and their organizations by honing their skills in areas of risk which are relevant in their work space.

We will continue to evolve and add programmes in our MDP suite to cater to organizational needs. Our experienced team, along with our partners, will continue to upgrade the MDPs with the changing global trends and skills required to effectively deliver to them.

Our MDP sessions are designed more to address Training Need Analysis ('TNA') relating to Risk, Audit and Compliance domain, & then to work with Learning & Development teams of organizations in developing customized, longer-term programmes to drive greater business impact for the organizations.



Our course developers combine academic excellence and experienced risk practitioners

## Differentiators of our MDP'S

- **Cutting Edge Curriculum** : Developed by experienced team having -100+ years of risk management experience
- **Business Relevant Topics** : Continuous alignment to changing business trends through our partners and experience team
- **Enviably Faculty Mix** : Sessions will be delivered by Corporate Leaders and some of the best B-School faculty in India
- **Live Case Studies** : Concepts to be explained using real life case studies developed by CXOs of Fortune Companies
- **Result Oriented Approach** : Our sessions are designed to ensure your team member takes away concepts/knowledge implementable with immediate effect to show positive results at work place

## Teaching Methods



CASE STUDIES



SIMULATIONS



ROLE PLAYS



CLOSED GROUP ANALYSES



APPLIED LEARNING PROJECTS



TRADITIONAL LECTURE SESSIONS

# Our Management Development Programmes

## CONCEPTS OF ENTERPRISE RISK MANAGEMENT

- How ERM can help in maximizing organizational value
- Identifying risks faced by an organization, developing 'Risk - Response' strategies
- How control techniques enable reduction of risk from Inherent to residual levels
- A simulated group exercise on identifying an organization's objectives, events which can adversely impact those objectives, and assessment of those risks



- Importance of ensuring reliability and integrity of Information systems
- Types of cyber security risk & its potential sources and potential impact, with industry focus
- Signals that Business Managers should pick to suspect unaddressed cyber risks in the business
- Role of business in implementing tools and techniques to address the above risks
- Realtime evaluation : Ease of doing business through vs. risk of data

## APPLIED CYBER SECURITY

### WHY SHOULD ONE ATTEND?

- With rising cyber threats, and a misconception that it is only about Information security and the cyber risk team to deal with it, it is critical to be acquainted with the phenomenon
- In order to better pick up 'risk' signals in real time and identify the next steps
- For Managers to appreciate their role in implementing control measures

### FOR WHOM IS IT RELEVANT?

Business Managers and Executives whose interaction with systems as part of daily operations exposes them to risks across processes :

- Procurement team
- AP/ Finance
- Sales team
- Operations team
- HR & Payroll
- Entrepreneurs

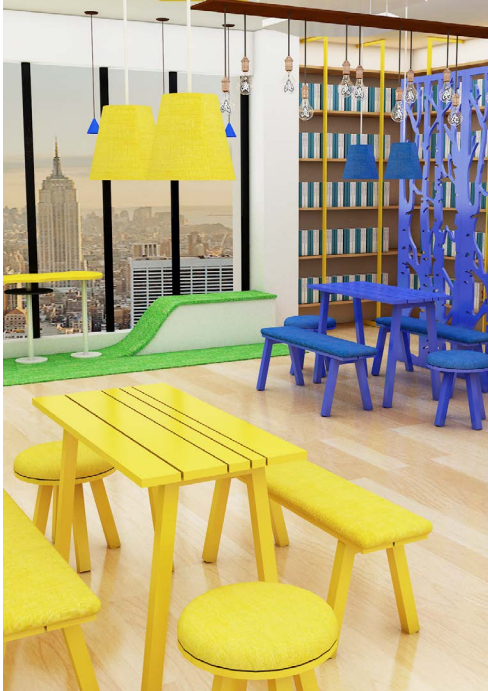
### WHY SHOULD ONE ATTEND?

- In order to understand the need of enterprise-wide 'Buy in' and effort for successful ERM implementation
- Business Managers will be equipped to appreciate how managing risks lead to driving value and achieving objectives
- Business Managers will acquire skills to identify risks and zero down on Response strategy

### FOR WHOM IS IT RELEVANT?

Middle level Managers whose activities are exposed to risks as part of daily operations :

- Procurement team
- Accounts Payable/Finance
- Marketing & Sales team
- Operations team
- Corporate Planning & Strategy
- HR & Payroll



# Our Management Development Programmes

## APPLIED DATA ANALYTICS

- Objective driven approach to analyze data
- Tools & techniques for data analytics, useful methodologies
- Key objectives/scripts across Procure to Pay, Order to Cash, Inventory, Fixed Assets, HR & Payroll Processes
- Identifying exceptions of unintentional errors or frauds, dealing with exceptions
- Identifying significant trends from past data, leverage for forecasting

### WHY SHOULD ONE ATTEND?

- To meet the need for real time monitoring in a dynamic business environment
- To obtain an overview of analytical scripts that can be run and appreciate the objectives that can be achieved
- To master the ability to drive compliance by proactively identifying and remediating exceptions

### FOR WHOM IS IT RELEVANT?

Business Managers and Executives whose roles and responsibilities require them to manage key business processes like :

- Procurement
- Sales & Marketing
- HR Payroll
- Inventory Management
- Accounts Payable



## REGULATORY AND COMPLIANCE RISKS

- Regulations impacting the industry, help developing a regulatory risk management framework
- Regulations on Anti Bribery : Prohibited business purposes, Do's & Don'ts
- Regulations on money laundering : Do's & Don'ts
- Real life instances and potential impact of regulatory violations
- Role of Business Managers in identifying and managing regulatory risks

### WHY SHOULD ONE ATTEND?

- To correct the prevalent stringent regulatory environment, and the misconception that it is only for the Legal & Compliance teams to deal with the issue
- To understand the business aspects of the regulations, Do's and Don'ts
- To appreciate role of Department Managers in driving compliance

### FOR WHOM IS IT RELEVANT?

Business Managers & Executives whose roles & responsibilities expose them to risks :

- Procurement team
- AP/ Finance
- Sales & Marketing team
- Legal & Compliance

# Programme Fee Process

THE PROGRAMME FEES CAN BE PAID IN ANY OF THE FOLLOWING WAYS

## DEMAND DRAFT

Demand draft payable at New Delhi, India or a Pan-India Cheque payable at par drawn in favour of "**Risk Educators Pvt. Ltd.**"

## ELECTRONIC FUND TRANSFER

ECS in Indian Rupees.  
For credit to **Current A/c No.7411484818, Risk Educators Pvt. Ltd., New Delhi with Kotak Bank, (IFSC Code : KKBK0000172)**

## PAYMENT GATEWAY

Please visit our website, **www.grm.institute** for more information

If you pay online, please e-mail us the complete transaction details immediately so that we can connect your remittance to your nomination



## DISCOUNT AND REFUNDS

Group Discount : Any organization sponsoring 15 or more participants to a programme will be entitled to a discount of 10% on the total fee payable provided that at least have 15 participants actually attend the programme. The programme fee should be received at the MDP office before the programme commencement date. In case of cancellations, the fee will be refunded only if a request is received at least 15 days prior to the start of the programme. If a nomination is not accepted, the fee will be refunded to the person/organization concerned.

### GURGAON CAMPUS

Global Risk Management Institute,  
Plot No. 88, Sector 44, Gurgaon - 122 003, (Haryana)

### REGISTERED OFFICE

Level 15, Eros Corporate Tower,  
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